

## MINUTES OF PUBLIC OPENING OF FINANCIAL PROPOSALS (VCSS)

1. Financial evaluation committee meeting was held on 16<sup>th</sup> April (at 11.00 AM), 2021 in the conference hall of IDP project under the Chairmanship of Sh T.Venkatesan IFS, Dy. Director (Admn) IDP- Solan
2. The following members were present in the meeting:-
  - i. Sh. Sohan Lal Bhardwaj Dy. Controller (F&A)
  - ii. Dr. Kapil Chauhan, SMS (AH), IDP-Solan.
  - iii. Sh. Padam Thakur, Supdt. Grade-1
  - iv. Sh. Baneshwar Singh, (I/C Consultancy)

The representatives of the firm's were also present in the public opening of financial proposals (AVCS):

1. Sh. Rakesh Thakur, ILRT/BASICS Ltd. Hyderabad-Telangana
2. Sh. A.K. Thakur Sr. Consultant, PWC-Phase-II, Gurgaon


The members present in the Financial Evaluation Committee (VCSS) were welcomed by the Chairman and briefed about the details of financial evaluation.


3. The following firms have been qualified for the financial evaluation based on technical evaluation criteria:
  - i) Institute of Livelihood Research & Training & BASICS Ltd, Koti, Hyderabad-Telangana.
  - ii) Price Water House Coopers Pvt. Ltd.- Gurgaon, Haryana.
4. The financial proposals of the shortlisted firms were opened by evaluation committee one by one in the presence of representatives of the concerned firms after duly verification of sealed cover.

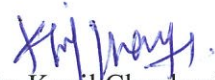
The financial rates quoted by the shortlisted firms (excluding GST and local taxes etc.) are as below:


Name of Firm	Rate Quoted (INR)
ILRT/BASICS Ltd. Hyderabad-Telangana	33,87,200/-
PWC Pvt.-Gurgaon, Haryana	27,00,000/-


5. The rates quoted by the shortlisted firms were read out by the Dy. Controller (F&A) one by one in the presence of representatives of the firms.
6. After evaluation the financial proposal submitted by the Price Waterhouse Cooper (PWC) Consultancy was found to be the lowest.
7. To find out Most Adventitious Firm for Agriculture Value Chain Scoping Consultancy based on Quality Cost Based Selection (QCBS) further calculations were done as per the methodology described in ITC Data sheet (27.1) in the issued RFP.
8. On the basis of Quality Cost Based Selection (QCBS) method the PWC Consultancy firm was found to be the Most Adventitious firms for the Agriculture Value Chain Scoping Study.
9. Recommendations of the Financial Committee are enclosed herewith the minute of financial proposal opening.

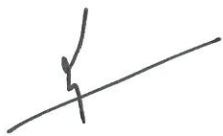
  
(Sh T.Venkatesan IFS)  
Dy. Dir. Admin.  
Member Secretary

  
Sh. Sohan Lal Bhardwaj  
Dy. Controller (F&A)  
Member

  
(Dr, Kapil Chauhan)  
SMS AH  
Member

  
Sh. Padam Thakur  
Supdt. Grade-1, Member

  
(Sh. Baneshwar Singh)  
I/C Consultancy

  
**SH K. THIRUMAL IFS**  
**Chairman**  
**EXECUTIVE DIRECTOR**  
**IDP-Solan**

## FINANCIAL EVALUATION—BASIC DATA (VCSS)

1 Bank's no-objection  
to technical evaluation report

NA – POST REVIEW

2 Public opening of  
financial proposals  
(a) Names and proposal  
prices (mark Consultants that  
attended public opening)

Date 16.04.2021

Time : 11.00 AM

1. PWC Rs. 27,00,000/-

Public opening of financial proposal attended by Sh. A. K Thakur, Sr. Consultant (Representative)

2. ILRT/BASICS Ltd. Rs. 33,87,200/-

Public opening of financial proposal attended by Sh. Rakesh Thakur, Financial Specialist (Representative)

3 Evaluation committee:  
members' names and titles

Sh. T. Venkatesan, Dy. Director, IFS  
Sh. Sohan Lal Bhardwaj, Dy. Controller (C&A)  
Dr. Kapil Chauhan, SMS (AH)  
Sh. Padam Thakur, Supdt. (Grade-1)  
Sh. Baneshwar Singh (I/C Consultancy)

Member Secretary  
Member  
Member  
Member  
Member

### VALUE CHAIN SCOPING STUDY FINANCIAL OPENING

	Tech . Score	Financial Score	Total		Tech Marks	Weightage (80%)	Financial Marks	Weightage (20%)
PWC	68.24	20	88.24	PWC	85.3	68.24	100	20
BASICS	66.2	15.94237128	82.14	BASIX	82.75	66.2	79.7118564	15.94237128

	Financial Value	L1/L2*100
PWC	2700000	100
BASICS	3387200	79.7118564

**QCBS—Combined Technical/Financial Evaluation—Award Recommendation  
(Value Chain Scoping Study)**

Consultants' Names	Technical Evaluation			Financial Evaluation			Combined Evaluation	
	Technical scores <sup>1</sup> S(t)	Weighted scores S(t) × T (0.8)	Technical rank	Financial scores S(f)	Weighted scores S(f) × F(0.2)	Scores S(t) T + S(f) F	Rank	
PWC	85.3	68.24	I	100	20	88.24	I	
ILRT/BASICS Ltd.	82.75	66.2	II	79.71	15.94	82.14	II	
<b>Award Recommendation</b>	Highest combined technical & financial score <b>Consultant's name: Price Waterhouse Cooper Pvt. Ltd</b>							

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